



# COST EFFECTIVE O&M STRATEGIES IN EUROPEAN PV MARKET

23rd & 24th January 2019 - Amsterdam, The Netherlands

## **KEY TOPICS:**

- Analysing European market opportunities
- Technical reports & improvement of remote monitoring
- The crucial role of energy storage
- Verifying the efficiency of comprehensive O&M service
- Specification and Evaluation of Solar batteries
- Latest advances in digital technology and IT security
- Optimising market prices & ensuring future investments

For Commercial Partnership Opportunities please contact Courtney Laidley  
Email: [claidley@acieu.net](mailto:claidley@acieu.net) // Phone: +44 20 3141 0637

# Cost Effective O&M Strategies in European PV Market

## Amsterdam, The Netherland

23rd & 24th  
January  
2018

### The Conference

Grid-connected solar photovoltaic (PV) systems are expected to increase over the coming decade and will put a premium on achieving optimal performance and reliability.

ACI's **Cost Effective O&M Strategies in European PV Market** conference will bring together the leading executives and experts from across the industry where we shall discuss solar operations and maintenance (O&M), asset management (AM) and issues for utility-scale projects, including the overall industry learning curve, contractual challenges, and common gaps in planning. The conference will also address the factors that influence energy storage and sustainability of grid connection by ensuring cost effective maintenance.

O&M experience is producing new industry knowledge, and improved remote monitoring by following upcoming trends in digitalization. Current O&M practices and lessons learned distilled from experiences to date shall be presented and adoption of these practices is expected to support and maintain planned increases in PV power.

### Call For Papers

If you would like to be considered as a speaker at the event for a 30-45 minute presentation, please submit an abstract for consideration to:

**Ana Duvancic +44 203 141 0611 / [aduvancic@acieu.net](mailto:aduvancic@acieu.net)**

### Registration

If you would like to register for this event or wish to find out more information, you can contact **Rafael Krupa** using any of the following methods:

**+48 61646 7040 / [rafael@acieu.net](mailto:rafael@acieu.net)**



### Who Will Be Attending?

This senior executive inner circle event will unite leading decision makers in the Solar PV energy community, with an emphasis on O&M services, energy storage, efficiency, reliability, regulation and EU energy/climate challenges.

- **Project Developers**
- **Plant owners & operators**
- **EPC Contractors**
- **Energy Asset operators**
- **Manufacturers and System Suppliers**
- **Utility companies**
- **O&M Providers**
- **Monitoring Services**
- **Government Officials / Policy Makers**



### Commercial Partnership Opportunities

With leading companies and organisations from the Solar industry attending and speaking at our event, we have the perfect vehicle to provide outstanding exposure to a senior level audience.



There are varying sponsorship packages available, including sponsorship of a cocktail reception on the first evening of the event and sponsorship of a networking lunch. For further details, please contact:

**Courtney Laidley**

**+44 20 3141 0637 / [claidley@acieu.net](mailto:claidley@acieu.net)**

## DAY 1

Wednesday 23rd Jan 2019

08:00 REGISTRATION & COFFEE

09:00 CHAIRMAN'S OPENING REMARKS

09:15 SESSION ONE

### Analysing European market opportunities and overcoming challenges

- The possibilities of the solar PV penetration in the distribution system. iDistributedPV (Horizon 2020 project).



Lucia Dolera  
iDistributedPV Coordinator  
APPA RENEVABLES

- Evaluating PV in a rapidly changing renewable market
- Evaluating the needs of large scale solar plants by improving existing technologies

Giovanni Terranova  
Managing Partner  
BLUEFIELD LLP

11:05 MORNING REFRESHMENT

11:35 SESSION TWO

### Gaining technical reports by improving remote monitoring

- Identifying methods to minimise the risk of monitoring control

Santiago Estrada Fonesca  
International Business Developer  
3E

- Assessing software challenges and intelligent monitoring system



Antonio Alcaro  
Portfolio Manager - O&M  
RENESOLA

- Overcoming risks by implementing predictive maintenance & cost effective methodology
- Addressing common mistakes and the history brief in functional tests & EPC contracts
- New software solutions for testings during O&M period & solar digitalisation

12:50 LUNCH

13:50

SESSION THREE

### The crucial role of energy storage: The key of the future business

- Overviewing current storage markets and look ahead to the future: Generation & development

Jan Fousek  
Chairman  
SOLARNI ASOCIACE

- Prospects and role of new energy storages: batteries, heat storages and other types
- Examining recent methods, designs & concepts that can reduce maintenance cost of large energy storage systems
- Exploring how technology advances are responding to this trend



Ivan Androcec  
Head of Strategy & Development  
HEP GROUP

15:05

AFTERNOON REFRESHMENT

15:35

SESSION FOUR

### Verifying the efficiency of comprehensive O&M service

- Outlining latest innovation: examples & best practices



Pierre Jerome Desmarquest  
Head of O&M and Asset  
Management  
VOLTALIA PORTUGAL

- Finding the balance between cost reduction and maximum performance while ensuring safe operations
- Facing with challenges and exploring how to mitigate technical risk in Solar PV Projects



Luigi La Pegna  
O&M Manager  
ENEL GREEN POWER

- How to standardize global approach to O&M and ensure operational excellence?



Erik Stensrud Marstein  
Chief Scientist  
INSTITUTE FOR ENERGY  
TECHNOLOGY

16:50

CLOSE OF DAY ONE



## DAY 2

Thursday 24th Jan 2019

08:30 REGISTRATION & COFFEE

09:00 CHAIRMAN'S OPENING REMARKS

09:05 SESSION FIVE

### Specifications & Evaluation of solar batteries

- Advances and limits of Solar charging batteries
- Addressing how to start supplying solar power in the evenings: obstacles & solutions

Prof. Kai Peter Birke  
Electrical Energy Storage Systems  
**INSTITUTE FOR PHOTOVOLTAICS**

- Safety policies at European market: challenges from fire risk in portable devices to grid-level storage

Tim Day  
Head of Sales Community Energy  
**SOLARPLICITY**

- PV for safe investments in future: reaching climate change targets through reduction of carbon mission

10:55 MORNING REFRESHMENTS

11:25 SESSION SIX

### Upcoming trends in PV: Digitalization

- Outlining the latest advances in digital technology and its application on solar practice

Mariano Guillen Paredes  
Policy & International Business  
Advisor  
**SOLAR POWER EUROPE**

- Overcoming the challenge of climate changes & managing sustainable development through new solutions
- Assessing IT integration in PV Project Development
- PV batteries learning curve and future market penetration

13:15 LUNCH

14:15

SESSION SEVEN

### Optimising the market prices and ensuring future investments

Paul Norrish  
Director  
**WISE ENERGY**

- Is solar energy finally creating a value: keys to improvement and operational efficiency
- PV for safe investments in future: reaching climate change targets through the reduction of carbon mission

Margarete Von Oppen  
Partner  
**ASD LAW**

- Analysing the role of contractors and subcontractors: meeting the requirements of regulatory frameworks
- Setting and following up with new governmental legislations: Future expectation from a Italian PV market perspective



Paolo Rocco Viscontini  
President  
**ITALIA SOLARE**

15:30

PANEL DISCUSSION

### Strategy Panel: Development of intelligent operational strategy and building knowledge on the practical aspects

- Improvement of PV system performance while achieving a rapid and high ROI

Thomas Sauer  
President & CEO  
**NEXXERGY Green Power Trading**

- Solar investment risk mitigation – Are we all on the same page?

Jorge González Cortés  
Commercial & Marketing Director  
**GESTERNOVA ENERGIA**

16:15

END OF CONFERENCE & AFTERNOON REFRESHMENTS

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## Registration Is Simple

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☎ +48 61646 7040

@ rafael@acieu.net

🌐 <http://www.acieu.net>

🏠 Postal Address:

ACI Europe, 10 Gough Square, London, EC4A 3DE

## Registration Is Simple

Conference (Includes Documentation Packet)

23rd & 24th January 2019

£1,695.00

(ex.Vat)

Documentation Packet Only

£470.00

Please Note.

Members and customers of all supporting organizations are entitled to a discount off their conference package.

For more information please call Rafael on + 48 61646 7040

## Documentation Packet Available

We are selling the **Cost Effective O&M Strategies in European PV Market**

papers at just £440 (+£30 P&P). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting.

## About ACI

ACI, a UK owned company, has been running successful conferences in the USA since 1999. Headquartered in Chicago with offices all around the States, ACI opened its European head office at the end of 2005 and has expanded rapidly, launching a series of events in key industries including maritime, energy, oil & gas, cosmetics, chemicals & media.

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## Terms & Conditions

### Payment

Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call **Rafael Krupa on +48 61646 7040** or more information.

### Cancellations

Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

### Accommodation

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate in due course.