

Oleofuels 2023

Seville, Spain

Key Topics:

- Oleofuel, Market Opportunities, Trends & Drivers
- Mandate Vs Feedstock Policy
- Feedstock Sourcing Strategies
- Getting the Most out of Feedstocks Available Today
- Case Study: HVO Business Strategies
- Case Study: FAME Business Strategies
- Ensuring a Sustainable Supply Chain
- Bridging the Gap Between Producers of HVO & FAME with Policy Makers to Push Oleofuels as a key factor in Transport Decarbonisation
- Cutting Edge Technological Advancements in Complex Feedstocks

























The European HVO (Hydrotreated Vegetable Oil) market has seen significant growth over the last 5 years, with more and more oil majors, such as Neste, Total, ENI and dedicated fuels producers alike are continuing to invest heavily in HVO production units. With the continued focus on reducing GHG and CO2 emissions both in Europe, and around the globe, the demand for more sustainable fuels has never been higher. However with increasing competition from Asia and the US, the need for sustainable feedstock, technological adaptation, increasing regulatory pressures, price fluctuation, and the need for more investment in R&D show that the industry is facing some significant challenges.

Already in its 14th edition of a very successful series, the Oleofuels 2023 conference will bring together senior representatives from the biodiesel, renewable diesel and HVO Market





Agenda Committee

Florian Gollin , Branch Manager, **Eco Motion GmbH**Javier Criado, Head of Business Development, **Cepsa**Colin Cowan, Head of HVO Feedstock Supply &
Trading , **ST1**

Andrea Martelli, Global Head of Biofuels Trading, Supply & Sustainability , **ENI**

Anselm Eisentraut , Head of Market Intelligence, Strategy, **Neste**

Job Barnhoorn , Manager, Corporate Affairs, **Renewable Energy Group**

Who Will Attend?

- Biodiesel producers
- HVO/HEFA producers
- Downstream oil companies/HVO producers Researchers
- Process technology providers
- Catalyst companies
- Fuel Traders/Brokers
- Consultants

Registration Is Simple

If you would like to register for this event or wish to find out more information, you can contact **Cheryl Williams** using any of the following methods:

Tel: +44 (0) 203 141 0605

Email: cwilliams@acieu.net

Conference Fees

Conference (Includes Documentation Packet) £1,895

Documentation Packet Only £495

Members and customers of all supporting organisations are entitled to a discount off their conference package.

Opportunities to Meet Your Target Audience:

Showcase your technologies to the industry, with opportunities to demonstrate the capabilities of your latest products and services. Companies can gain direct access to our senior level audience and have an increased level of visibility and exposure through branding and networking at the conference. This will allow you to attract new business and forge lasting commercial relationships.

For information on available commercial opportunities, please contact:

Hubert Sosnowski

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Media Partners

















DAY 0

Tuesday 13th June 2023



DRINKS RECEPTION SPONSORED BY BUREAU VERITAS



DAY 1

Wednesday 14th June 2023

08:00

REGISTRATION & COFFEE

09:00

CHAIRMAN'S OPENING REMARKS



Angel Alberdi Secretary General **EWABA**

09:15

SESSION ONE

Oleofuel, Market Opportunities, Trends & Drivers

- The role of oleofuels in decarbonising the transport sector: trend predictions for marine, road & air
- Who is going to meet the demand? HVO producers and/or FAME producers opportunities to grasp & hurdles to overcome
- Feedstocks battles & policy challenges
- Opportunities arising from new capacities coming online in the HVO/co-processing space
- What are the new opportunities for European oleofuel producers outside of Europe: should we take Asia & Africa into consideration



Peter Zonneveld VP Renewable Road Transport **Neste**

European Biofuel Supply and Demand Outlook: Impact of Legislative Developments and Feedstock Dimensions

- An update of EU and national legislative developments
- Supply and demand dynamics
- Feedstock dimensions and implications of geopolitical and macroeconomic implications for FAME and HVO markets



Cornelius Claeys
Director - Renewables &
Decarbonisation
Stratas Advisors, LLC

PANEL Q&A

10:25 MORNING REFRESHMENTS

11:10

SESSION TWO

Mandate Vs Feedstock Policy

- A look at the final developments surrounding the Fit for 55: Is all on track to give biofuels the role that is needed in decarbonisation?
- Classifications of the renewable energy directive
- Determining how the industry can simultaneously meet policy and mandates: will it work?



Algara Castle Head of EU Affairs **eFuel Alliance**

A Review of Policy Developments in the US and Canada on Biodiesel, Renewable Diesel, and SAF



Shelby Neal Vice-President - Renewables and Energy Policy Darling Ingredients

12:00

PANEL Q&A

12:15 CONFERENCE PRESENTATION
Enhancing Feedstocks Pretreatment Efficiency



Javier Aznar Business Development Manager **Sepigel**

12:30 **LUNCH**

14:00 CONFERENCE PRESENTATION The Role of Biofuels in Defossilizing the Offgrid Sector

- Importance of defossilizing the offgrid sector
- LPG is essential energy



Erwan Chauvel Biopropane Strategic Supply Lead **SHV Energy**

14:20

SESSION THREE

Feedstock Sourcing Strategies

- Looking at logistics & supply from a trading point of view
- Analysing the current oversupply & lack of demand for used cooking oil
- Practical approaches to overcoming the feedstock dilemma
- Comparisons in the use of Annex 9A feedstocks for the future: is this a feasible option?

10:05

 Strategies adapted by methyl-ester producers to adhere to changing policies: are they realistic?

Enlarging HVO Feedstock Basis to Create Value from Low Carbon Waste Streams



Dr. Armin Brandner Product Director **Air Liquide**

Feedstock Origination : Supply/Demand vs Legislative Constraints



Claudio Rocchietta Managing Partner **BFPartners**

15:10 **PANEL Q&A**

15:25 AFTERNOON REFRESHMENTS

16:10 **SESSION FOUR**

Getting the Most out of Feedstocks Available Today

- Adapting a holistic approach to process available feedstocks
- A case by case analyses of the opportunities and challenges faced by the feedstocks that are currently available
- Improving processes for more efficient business strategies



Andrea Martelli Global Head of Biofeedstocks/Biofuels Trading, Supply & Sustainability ENI



Jesus Lopez Biofuels Sustainability Manager

Overcoming the Big Three: Tackling the Main Challenges in Pre-Treatment for Alternative Feedstocks



Carlos Rodríguez Gaya Head of Product Management and Technical Service, Purification EMEA Clariant

17:25 **PANEL Q&A**

17:45 CLOSE OF DAY ONE

DAY 2

Thursday 15th June 2023

08:30 **REGISTRATION & COFFEE**

09:00 CHAIRMAN'S OPENING REMARKS



Angel Alberdi Secretary General **EWABA**

09:05

CONFERENCE PRESENTATION: Case Study: HVO Business Strategies

- Lessons learnt and pitfalls to avoid: real life industry examples
- Short and long-term business strategies for feedstocks
- Diversifying your portfolio with higher value products
- Moving towards more sustainable options



Berta Cabello Calvo Renewable Fuels Director **Repsol**



Carlos Diaz Renewable fuels Project Division Sr Manager **Repsol**



Alejandro Llorens Ruiz Advisor Renewable Feedstock Origination OMV

09:55

PANEL Q&A

10:10 CONFERENCE PRESENTATION

Case Study: FAME Business Strategies

- Business strategies for production: who, what &
- Lessons learnt and pitfalls to avoid: real life industry examples
- Moving towards more sustainable options



Detlef Evers Managing Director **MVaK**

10:40

MORNING REFRESHMENTS

11:25

CONFERENCE PRESENTATION Ensuring a Sustainable Supply Chain

Developing measures for the efficient tracking of waste



 Getting a better understanding of uploading digital sustainability supply chains to the union data base commenced 1st January 2023.



Job Barnhoorn Manager Corporate Affairs Renewable Energy Group/Chevron

11:55

PANEL DISCUSSION

Bridging the Gap Between Producers of HVO & FAME with Policy Makers to Push Oleofuels as a key factor in Transport Decarbonisation

- Developing measures to ensure joint advocacy
- Exploring scenarios that allow the industry to work together to combat upcoming transitions
- Looking at what is needed from each sector in order for a smooth transition



Martina Baroncelli Senior EU Policy and Communication Officer EBB



Florian Gollin Branch Manager ecoMotion GmbH



Henna Poikolainen Senior Principal, Head of Biorefining AFRY Management Consulting

12:40

LUNCH

14:10

SESSION FIVE

Cutting Edge Technological Advancements in Complex Feedstocks

- What is needed to get technologies up to industrial scale?
- Exploring new and developing pre-treatment technologies
- Getting the best out of technological developments on Annex 9A advanced feedstocks: Is this the way forward?



Juliette Pascal-Berthe
Renewable Fuels Technologist
Axens

Processing Technologies for Multi Feedstock HVO Pre-Treatment

- Flexibility of the pre-treatment plants to treat a wide variety of (waste) oils
- Process optimisation to obtain optimal cleaning of contaminants to protect the catalyst in the HVO units



Elise Schuermans Area Sales Manager Europe **Desmet**

15:00 **PA**

PANEL Q&A

15:25

15:15

END OF CONFERENCE & AFTERNOON REFRESHMENTS

CHAIRMAN'S CLOSING REMARKS