



THE EUROPEAN MINERAL FERTILIZER SUMMIT

6th & 7th December 2017
Amsterdam, The Netherlands

Partnerships, latest technologies & best practices boosting the fertilizer industry

CONFIRMED SPEAKERS INCLUDE:



Anke Kwast
VP Crop Nutrition R&D
Yara International



Kees Langeveld
VP Business Development
ICL Group



Rafael De Tomas
International Manager
Agritecno Fertilizantes



Emilio Rodríguez Cerezo
Deputy Head of Unit
European Commission-
Joint Research Centre



Prem Bindraban
Director of European-
Netherlands Office
IFDC



Michel Raaphorst
Product & Development
Manager
Roullier Group

KEY TOPICS

- Current updates in the EU Policy & Regulation: Brexit and latest consultations
- Expanding the fertilizer market & new opportunities for growth
- Agrochemical formulation, applications & production optimization
- Opportunities and barriers in micro-nutrients portfolio development
- The latest nanotechnology applications & research initiatives
- Up-To-Date trading & pricing overview

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The main aim of this networking conference is to identify potential solutions, future work programmes and productive partnerships that overcome the key regulatory challenges. Focus on minimizing risk within the supply chain, promoting access to secure food supply and environmental preservation.

Commercial Opportunities:

Hubert Sosnowski | Tel: +48 (0) 61 646 9780
hubert@acieu.net

More Information or Registration:

Mado Lampropoulou | Tel: +44(0)203141 0607 |
MLampropoulou@acieu.net

THE EUROPEAN MINERAL FERTILIZER SUMMIT

Amsterdam, The Netherlands

6th & 7th
December
2017

The Conference

ACI's European Mineral Fertilizer Summit will be taking place in Amsterdam, The Netherlands, on the 6th & 7th December 2017. The two day event will provide an exclusive platform for collaboration and discussion between a variety of industry perspectives including manufacturers, suppliers, distribution/logistics, academia but some other involved areas as policymakers, NGO's, nutrition and environment preservers.

The objective of this conference is to put an emphasis on the latest projects, the innovative specialty products, the new plant technologies and the best practices within operational production. This conference will also focus on tackling the latest opportunities arising from society concerns.

Confirmed Topics for Discussion:

- Analysis of the supply and demand in a global and European outlook
- The fertilizer perception and their contribution in different sectors
- Recent updates in the EU policy & regulation: common agricultural policy and latest consultations
- Expanding the fertilizer market & exploring new business opportunities
- Worldwide involvements where fertilizers can add value
- Farmer's perspective: right products & enrich the soil
- Up-To-Date trading & pricing information
- Agrochemical formulation, applications & production optimization
- The latest innovation of specialty fertilizers
- Opportunities and barriers in micro-nutrients portfolio development
- Latest technology developments
- Major Investment Opportunities To Boost The Industry

For speaking opportunities please contact Miriam Roda

+44 (0) 20 3141 0641 / mroda@acieu.net

Who Will Be Attending?

- ⇒ Fertilizers' end users & Major European Farmers
- ⇒ Key representative from the leading farmer associations
- ⇒ Distribution & logistics companies delivering to the farming industry
- ⇒ Fertilizer producers & feedstock suppliers (N (ammonia & urea), P, K, NP, NK, PK & PNK)
- ⇒ Specialty products developers (Controlled-released & slow released fertilizers, humic & water soluble fertilizers)
- ⇒ Fertilizer & feedstock trading companies
- ⇒ Fertilizer plant technology & equipment providers
- ⇒ Principal fertilizer and farmer associations
- ⇒ Policymakers
- ⇒ Investors
- ⇒ Nutrition and environment preservers
- ⇒ Environmental and engineering
- ⇒ Expert Consultants

Registration is simple

If you would like to register for this event or wish to find out more information, please contact **Mado Lampropoulou** using any of the following methods:



+ 44 (0)203 141 0607



mlampropoulou@acieu.net



<http://www.acieu.net>



10 Gough Square, London, EC4A 3DE

Commercial & Sponsorship Opportunities

With leading companies and organisations from the fertilizers industry attending and speaking at our event, we have the perfect vehicle to provide outstanding exposure to a senior level audience.

There are varying sponsorship packages available, including sponsorship of a cocktail reception on the first evening of the event and sponsorship of a networking lunch.

For further details, please contact: **Hubert Sosnowski**

+48 (0) 61 646 7059 / hubert@acieu.net



DAY 1

Wednesday 6th December 2017

08:00 REGISTRATION & COFFEE

09:00 CHAIRMAN'S OPENING REMARKS



Prem Bindraban
Director of European-Netherlands
Office
IFDC

09:30 CONFERENCE PRESENTATION European Fertilizer Market Analysis And Forecast

- Study of the actual market situation: key players, their strategies and their worldwide activities
- Analysing the supply and demand in a global and European outlook and the upcoming industry trends
- Transforming challenges into commercial opportunities



Oliver Hatfield
Director Of Fertilizers
Integer Research

10:10 CONFERENCE PRESENTATION What Is Happening In The EU And How Will It Affect My Business

- Outline of new EU fertilizer regulation; what will the new rules look like
- EU environmental legislation and how it affects fertilizers
- Key issues in future common agricultural policy: role of fertilizers



Jacob Hansen
Director General
Fertilizers Europe

10:50 CONFERENCE SESSION ONE Fertilisation is one of the most effective tools in plant production and green infrastructure maintenance

- Demonstration that fertilisation is one of the most effective management tools for saving water, reducing nutrient runoff, minimizing environmental impacts and achieve the maximum profit
- Discussion of current container plant production fertilisation practices and future directions for the development of fertiliser and fertilisation methods

- Current fertilisation practices in green infrastructure (e.g., green roofs) maintenance and future directions for the development of fertiliser and fertilisation methods for this sector



Youbin Zheng
Associate Professor
University Of Guelph, Canada

11:30 MORNING NETWORKING & REFRESHMENTS

12:00 CONFERENCE SESSION TWO Delivering Sustainable Agriculture & The Outstanding Production Practices Unlocking the multiple public good services from balanced fertilizers

- Fertilizer have boosted crop yields but come with environmental impact beyond planetary boundaries
- Yet, fertilizer can serve many more societal goals than food production alone which can stimulate urgently needed public and private investment in R&D for innovation.
- Increased awareness among NGO's, policy makers, private sector and research institutions is needed to push for transformation of the fertilizer sector.



Prem Bindraban
Director of European-Netherlands
Office
IFDC

12:20 Fertilizers – a driver to exploit the genetic potential of crops and boost sustainable intensification

- Seeds are one of the most important drivers for agricultural development, so are fertilizers
- The availability of balanced fertilizer blends that meet crop requirements will boost agricultural productivity
- Hence the growth opportunities for the fertilizer industry in developing countries can be enhanced when linked to other input sectors
- Illustration of some examples stimulates adoption of new inputs by farmers in developing countries



Dominik Klauser
Senior Scientist And Research
Manager
Syngenta Foundation For
Sustainable Agriculture

12:40 Panel Q&A

13:00 NETWORKING LUNCH

14:00 ROUND TABLE DISCUSSIONS

Conference participants are welcome to join one of three round tables discussion groups tackling business critical issues

- Table 1: The EU circular economy: recycling and reuse of waste materials



Rein Coster
Director
Meststoffen Nederland

- Table 2: Improving and growing the fertilizer distribution network



Rafael De Tomas
General Manager
Agriteco Fertilizantes

- Table 3: An European leadership role in innovative fertilizers to tackle multiple societal problems - chaired by Michiel Hillen

Michiel Hillen
Director
EMSA Emerging Markets Africa

Patricia Wagenmakers
Policy Coordinator
Ministry of Economic Affairs, Netherlands

Herman Walthaus
Policy Coordinator Circular Economy
Ministry of Economic Affairs, Netherlands

Alida Melse
Assistant Prof. Dept. Agrotechnology and Food Sci
Wageningen University



Kees Langeveld
Vice President Business Development
ICL Group

- 15:15 Common presentations and conclusions from the different discussion

15:45 AFTERNOON NETWORKING & REFRESHMENTS

16:15 CONFERENCE SESSION THREE

The Latest Innovation Of Specialty Fertilizers ICL And Sustainability, Past And Future

- What was done since 2011
- Overcoming the challenges & new ways ahead



Kees Langeveld
Vice President Business Development
ICL Group

16:35

Precision Fertilization With Renewable Phosphorus Sources For Large Scale Arable

- Building the right roots, the controversy with P-fertilization
- Starter fertilization with renewable phosphorus from struvite, from slow to fast uptake
- Increasing NUE and sustainable cropping with precision fertilization



Michel Raaphorst
Product & Development Manager
Roullier Group

16:55

The Forgotten Element – Boosting Crop Production By Reducing Plant Stress

- Silicon is gaining global recognition as an important plant nutrient to help plants cope with stress and increase production
- Review of how Silicon increases plant's tolerance to abiotic and biotic stress



Regan Crooks
Product and Market Development
Agripower Australia

17:15

CLOSE OF DAY ONE

DAY 2

Thursday 7th December 2017

08:30

REGISTRATION & COFFEE

09:00

CHAIRMAN'S OPENING REMARKS

09:15

CONFERENCE PRESENTATION

Up-To-Date Trading & Pricing Information

- Highlights of the actual fertilizers export and import trading in the European market
- Evaluation of the market response to the changes in price
- An accurate prediction on prices for the upcoming year



Allan Pickett
Principal Consultant
Fertecon

09:45

CONFERENCE PRESENTATION

Financing Fertilizer Companies In Emerging Markets – The IFC Approach

- Who are we, IFC
- Fertilizers strategic sector for IFC and key challenges today
- IFC's approach and experience in financing fertilizer operations in emerging markets



Kremena Tenev
Principal Investment Officer - Global Chemicals & Fertilizers Sector Lead
IFC - World Bank Group

10:15

CONFERENCE PRESENTATION

China Fertilizer Market Analysis and Forecast

- China fertilizer policy and development
- Nitrogen, phosphate and potash fertilizer market overview
- The new fertilizer outlook



Hui Li
Project Director
China National Chemical Information Center

10:45

MORNING NETWORKING REFRESHMENTS

11:15

CONFERENCE SESSION FOUR

Farmer's Perspective: Choosing The Right Product & Enriching The Soil

The economic and environmental potentials of precision nitrogen application in EU

- The precision agriculture technologies who reduce NO₂ emissions associated to mineral fertilisation
- Study of the comparison between US and EU regarding the adoption of technology for farmers
- Analysis of the perceived impacts of VRT technologies on yields, nitrogen use and economic balance of farms
- Estimation using simulation models of the aggregated GHG mitigation potential of these technologies in different scenarios of uptake by EU farmers



Emilio Rodríguez Cerezo
Deputy Head Of Unit
European Commission-Joint Research Centre

11:45

Precision Farming, the future of EU agriculture

- Meeting the economic optimum N fertilizer rate is beneficial for the farmer and for the environment
- Benefit for the farmer, the environment and for the consumer by ensuring food safety and security
- Portfolio of tools and services for precision farming
- Motivating the farmers to apply the precision farming technology tools



Anke Kwast
VP Crop Nutrition R&D
Yara International

12:10

CONFERENCE SESSION FIVE

Developments In Micronutrient Supply From The Perspective Of The Requirements For Plant Propagation And Human Health Aspects

- Routes for increasing nutrients availability by using existing waste streams and other circular practices
- Potential impact of plant specific depletion of minerals in soils on human health aspects



Nicolette Klijn
Senior consultant - Soil fertility reporter
The Dutch Biorefinery Cluster

12:30

CONFERENCE PRESENTATION

The Use Of Syntetic Plant-Root Micorbioma As New Tools For Crop Improvement

- In this presentation will be examined how the soil microorganisms, that live in the soil and around plant roots and help plants gather nutrients, affect plant population diversity and how the rhizosphere microorganisms impact on plant root architecture, plant chemistry and tolerance to soil-borne pathogens



Vincenzo Michele Sellitto
Marketing and Trials Worldwide Manager
MS Biotech SpA

12:50

NETWORKING LUNCH

13:50

CONFERENCE SESSION SIX

Site-specific & Crop-specific Nutrient Management

The future of bio-stimulants in global agriculture

- Challenge of today's global agriculture: producing more with less input under more extreme circumstances
- Mineral fertilizers and chemical crop protection brought us far and will also contribute in the future. Though is it enough?
- What will be the contribution of the currently known biostimulants and what are their limitations (seaweeds, amino acids, humic acids)?
- What could be the added value of plant extracts, already well-known and used in food, feed and pharma?



Marc van Oers
Marketing Director
Van Iperen International

14:10

Soil Tests As A Base To Improve Fertilization Management, Yield, And Crop Quality

- Analysis of soil tests, plant available nutrients and soil supplying capacity



Arjan Reijneveld
Senior Product Manager Agriculture
Eurofins Agro

14:30

The added value of balanced fertilization with POLY4

- Update on Sirius Minerals Project in North Yorkshire
- Latest R&D developments from the global crop study programme



Timothy Lewis
Agronomy And Soil Science Analyst
Sirius Minerals

14:50

CONFERENCE SESSION SEVEN

The Latest Technology Developments Stimulating the Fertilizer Industry

- Analysing the existing sustainable solutions for greater efficiency and profitability and their results
- Proved innovations in plant health and their current and future role in a connected agricultural economy
- Techniques to integrate the big data in this industry - new smart& connected farms

15:50

CONFERENCE PRESENTATION

The Future Of Fertilizers In Europe

- Overview of key-learnings from the conference with a focus on fertiliser trends, slow release fertilisers, fertilisers with added (micro)nutrients and their applications
- The addition of new nitrogen fertiliser (especially Urea) capacity in the USA, Africa and the Middle East: How will this impact the European (commodity) nitrogen fertiliser trade and market in the long term?
- Are we moving away from commodity fertilisers? And why?
- Open discussion



Ryan Monis
Senior Chemical Consultant
IHS Chemical

16:15

CHAIRMAN'S CLOSING REMARKS

16:30

END OF CONFERENCE & AFTERNOON REFRESHMENTS



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VERY GOOD WITH SEVERAL TALKS
OF CONSIDERABLE VALUE
University of Cambridge

For speaking opportunities please
contact Miriam Roda
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Registration Is Simple

Conference (Includes Documentation Packet)
6th & 7th December 2017

£1,595.00
(ex.Vat)

Documentation Packet Only

£420.00

Please Note.

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For more information please call +44 (0) 20 3141 0607

Documentation Packet Available

We are selling The European Mineral Fertilizer Summit papers at just £395 (+£25 P&P). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

About ACI

ACI, a UK owned company, has been running successful conferences in the USA since 1999. Headquartered in Chicago with offices all around the States, ACI opened its European head office at the end of 2005 and has expanded rapidly, launching a series of events in key industries including maritime, energy, oil & gas, cosmetics, chemicals & media.

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