THE EUROPEAN MINERAL FERTILIZER SUMMIT
6th & 7th December 2017
Amsterdam, The Netherlands

Partnerships, latest technologies & best practices boosting the fertilizer industry

CONFIRMED SPEAKERS INCLUDE:

- Anke Kwast
  VP Crop Nutrition R&D
  Yara International

- Emilio Rodríguez Cerezo
  Deputy Head of Unit
  European Commission-Joint Research Centre

- Kees Langeveld
  VP Business Development
  ICL Group

- Rafael De Tomas
  International Manager
  Agritecto Fertilizantes

- Prem Bindraban
  Director of European-Netherlands Office
  IFDC

- Michel Raaphorst
  Product & Development Manager
  Roullier Group

KEY TOPICS
- Current updates in the EU Policy & Regulation: Brexit and latest consultations
- Expanding the fertilizer market & new opportunities for growth
- Agrochemical formulation, applications & production optimization
- Opportunities and barriers in micro-nutrients portfolio development
- The latest nanotechnology applications & research initiatives
- Up-To-Date trading & pricing overview

SUPPORTING PARTNERS

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The main aim of this networking conference is to identify potential solutions, future work programmes and productive partnerships that overcome the key regulatory challenges. Focus on minimizing risk within the supply chain, promoting access to secure food supply and environmental preservation.

Commercial Opportunities:
Hubert Sosnowski | Tel: +48 (0) 61 646 9780
hubert@acieu.net

More Information or Registration:
Mado Lampropoulou | Tel: +44(0)203141 0607
MLampropoulou@acieu.net
THE EUROPEAN MINERAL FERTILIZER SUMMIT
Amsterdam, The Netherlands

The Conference

ACI’s European Mineral Fertilizer Summit will be taking place in Amsterdam, The Netherlands, on the 6th & 7th December 2017. The two day event will provide an exclusive platform for collaboration and discussion between a variety of industry perspectives including manufacturers, suppliers, distribution/logistics, academia but some other involved areas as policymakers, NGO’s, nutrition and environment preservers.

The objective of this conference is to put an emphasis on the latest projects, the innovative specialty products, the new plant technologies and the best practices within operational production. This conference will also focus on tackling the latest opportunities arising from society concerns.

Confirmed Topics for Discussion:

- Analysis of the supply and demand in a global and European outlook
- The fertilizer perception and their contribution in different sectors
- Recent updates in the EU policy & regulation: common agricultural policy and latest consultations
- Expanding the fertilizer market & exploring new business opportunities
- Worldwide involvements where fertilizers can add value
- Farmer’s perspective: right products & enrich the soil
- Up-To-Date trading & pricing information
- Agrochemical formulation, applications & production optimization
- The latest innovation of specialty fertilizers
- Opportunities and barriers in micro-nutrients portfolio development
- Latest technology developments
- Major Investment Opportunities To Boost The Industry

Who Will Be Attending?

⇒ Fertilizers’ end users & Major European Farmers
⇒ Key representative from the leading farmer associations
⇒ Distribution & logistics companies delivering to the farming industry
⇒ Fertilizer producers & feedstock suppliers (N (ammonia & urea), P, K, NP, NK, PK & PNK)
⇒ Specialty products developers (Controlled-released & slow released fertilizers, humic & water soluble fertilizers)
⇒ Fertilizer & feedstock trading companies
⇒ Fertilizer plant technology & equipment providers
⇒ Principal fertilizer and farmer associations
⇒ Policymakers
⇒ Investors
⇒ Nutrition and environment preservers
⇒ Environmental and engineering
⇒ Expert Consultants

Registration is simple

If you would like to register for this event or wish to find out more information, please contact Mado Lampropoulou using any of the following methods:

+ 44 (0)203 141 0607
mlampropoulou@acieu.net
http://www.acieu.net
10 Gough Square, London, EC4A 3DE

Commercial & Sponsorship Opportunities

With leading companies and organisations from the fertilizers industry attending and speaking at our event, we have the perfect vehicle to provide outstanding exposure to a senior level audience.

There are varying sponsorship packages available, including sponsorship of a cocktail reception on the first evening of the event and sponsorship of a networking lunch.

For further details, please contact: Hubert Sosnowski
+48 (0) 61 646 7059 / hubert@acieu.net

For speaking opportunities please contact Miriam Roda
+44 (0) 20 3141 0641 / mroda@acieu.net

LEADERS IN CONFERENCE PLANNING & PRODUCTION
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DAY 1
Wednesday 6th December 2017

08:00
REGISTRATION & COFFEE

09:00
CHAIRMAN’S OPENING REMARKS
Pram Bindraban
Director of European-Netherlands
Office
IFDC

09:30
CONFERENCE PRESENTATION
European Fertilizer Market Analysis And
Forecast
- Study of the actual market situation: key
players, their strategies and their worldwide
activities
- Analysing the supply and demand in a global
and European outlook and the upcoming
industry trends
- Transforming challenges into commercial
opportunities
Oliver Hatfield
Director Of Fertilizers
Integer Research

10:10
CONFERENCE PRESENTATION
What Is Happening In The EU And How Will
It Affect My Business
- Outline of new EU fertilizer regulation; what will
the new rules look like
- EU environmental legislation and how it affects
fertilizers
- Key issues in future common agricultural policy;
role of fertilizers
Jacob Hansen
Director General
Fertilizers Europe

10:50
CONFERENCE SESSION ONE
Fertilisation is one of the most effective tools
in plant production and green infrastructure
maintenance
- Demonstration that fertilisation is one of the most
effective management tools for saving water, reducing
nutrient runoff, minimizing environmental impacts and achieve
the maximum profit
- Discussion of current container plant production
fertilisation practices and future directions for
the development of fertiliser and fertilisation
methods

11:30
MORNING NETWORKING & REFRESHMENTS

17:00
CONFERNECE SESSION TWO
Delivering Sustainable Agriculture & The
Outstanding Production Practices
Unlocking the multiple public good services
from balanced fertilizers
- Fertilizer have boosted crop yields but come
with environmental impact beyond planetary
boundaries
- Yet, fertilizer can serve many more societal
goals than food production alone which can
stimulate urgently needed public and private
investment in R&D for innovation.
- Increased awareness among NGO's, policy
makers, private sector and research institutions
is needed to push for transformation of the
fertilizer sector.
Prem Bindraban
Director of European-Netherlands
Office
IFDC

12:20
Fertilizers – a driver to exploit the genetic
potential of crops and boost sustainable
intensification
- Seeds are one of the most important drivers for
agricultural development, so are fertilizers
- The availability of balanced fertilizer blends
that meet crop requirements will boost
agricultural productivity
- Hence the growth opportunities for the fertilizer
industry in developing countries can be
enhanced when linked to other input sectors
- Illustration of some examples stimulates
adoption of new inputs by farmers in
developing countries
Dominik Klauser
Senior Scientist And Research
Manager
Syngenta Foundation For
Sustainable Agriculture
Panel Q&A
13:00 Networking Lunch

14:00 Round Table Discussions
Conference participants are welcome to join one of three round tables discussion groups tackling business critical issues:

- Table 1: The EU circular-economy: recycling and reuse of waste materials
  Rein Caster
  Director
  Meststoffen Nederland

- Table 2: Improving and growing the fertilizer distribution network
  Rafael De Tomas
  General Manager
  Agritecno Fertilizantes

- Table 3: An european leadership role in innovative fertilizers to tackle multiple societal problems, chaired by Michiel Hillen
  Michiel Hillen
  Director
  EMSA Emerging Markets Africa

15:15 Afternoon Networking & Refreshments

15:45 Conference Session Three
The Latest Innovation of Specialty Fertilizers ICL And Sustainability, Past And Future
- What was done since 2011
- Overcoming the challenges & new ways ahead
  Kees Langeveld
  Vice President Business Development
  ICL Group

16:15 Conference Presentation
Financial Fertilizer Companies In Emerging Markets – The IFC Approach
- Who are we, IFC
- Fertilizers strategic sector for IFC and key challenges today
- IFC’s approach and experience in financing fertilizer operations in emerging markets
  Kremena Tenev
  Principal Investment Officer - Global Chemicals & Fertilizers Sector Lead
  IFC - World Bank Group

16:35 Precision Fertilization With Renewable Phosphorus Sources For Large Scale Arable
- Building the right roots, the controversy with P fertilization
- Starter fertilization with renewable phosphorous from straw, from slow to fast uptake
- Increasing NUE and sustainable cropping with precision fertilization
  Michiel Raaphorst
  Product & Development Manager
  Roullier Group

16:55 The Forgotten Element – Boosting Crop Production By Reducing Plant Stress
- Silicon is gaining global recognition as an important plant nutrient to help plants cope with stress and increase production
- Review of how Silicon increases plant’s tolerance to abiotic and biotic stress
  Regan Crooks
  Product and Market Development
  Agripower Australia

17:15 Close of Day One

Day 2
Thursday 7th December 2017

08:30 Registration & Coffee

09:00 Chairman’s Opening Remarks

09:15 Conference Presentation
Up-To-Date Trading & Pricing Information
- Highlights of the actual fertilizers export and import trading in the European market
- Evaluation of the market response to the changes in price
- An accurate market on prices for the upcoming year
  Allan Pickett
  Principal Consultant
  Fortecon

09:45 Conference Presentation
Leaders in Conference Planning & Production
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10:15  CONFERENCE PRESENTATION
China Fertilizer Market Analysis and Forecast
- China fertilizer policy and development
- Nitrogen, phosphate and potash fertilizer market overview
- The new fertilizer outlook

Hui Li
Project Director
China National Chemical Information Center

10:45  MORNING NETWORKING REFRESHMENTS

11:15  CONFERENCE SESSION FOUR
Farmer’s Perspective: Choosing The Right Product & Enriching The Soil
The economic and environmental potentials of precision nitrogen application in EU
- The precision agriculture technologies who reduce NO2 emissions associated to mineral fertilisation
- Study of the comparison between US and EU regarding the adoption of technology for farmers
- Analysis of the perceived impacts of VRT technologies on yields, nitrogen use and economic balance of farms
- Estimation using simulation models of the aggregated GHG mitigation potential of these technologies in different scenarios of uptake by EU farmers

Emilio Rodriguez Cerezo
Deputy Head Of Unit
European Commission Joint Research Centre

11:45  Precision Farming, the future of EU agriculture
- Meeting the economic optimum N fertilizer rate is beneficial for the farmer and for the environment
- Benefit for the farmer, the environment and for the consumer by ensuring food safety and security
- Portfolio of tools and services for precision farming
- Motivating the farmers to apply the precision farming technology tools

Anke Kwast
VP Crop Nutrition R&D
Yara International

12:10  CONFERENCE SESSION FIVE
Developments In Micronutrient Supply From The Perspective Of The Requirements For Plant Propagation And Human Health Aspects
- Routes for increasing nutrients availability by using existing waste streams and other circular practices
- Potential impact of plant specific depletion of minerals in soils on human health aspects

Nicolette Klijn
Senior consultant - Soil fertility reporter
The Dutch Biorefinery Cluster

12:30  CONFERENCE PRESENTATION
The Use Of Syntetic Plant-Root Micobioma As New Tools For Crop Improvement
- In this presentation will be examined how the soil microorganisms, that live in the soil and around plant roots and help plants gather nutrients, affect plant population diversity and how the rhizosphere microorganisms impact on plant root architecture, plant chemistry and tolerance to soil-borne pathogens

Vincenzo Michele Sellitto
Marketing and Trials Worldwide Manager
MS Biotech SpA

12:45  NETWORKING LUNCH

13:50  CONFERENCE SESSION SIX
Site-specific & Crop-specific Nutrient Management
The future of bio-stimulants in global agriculture
- Challenge of today’s global agriculture: producing more with less input under more extreme circumstances
- Mineral fertilizers and chemical crop protection brought us far and will also contribute in the future. Though is it enough?
- What will be the contribution of the currently known bio-stimulants and what are their limitations (seaweed, amino acids, humic acids)?
- What could be the added value of plant extracts, already well-known and used in food, feed and pharma?

Marc van Oers
Marketing Director
Van Iperen International
14:10 Soil Tests As A Base To Improve Fertilization Management, Yield, And Crop Quality
- Analysis of soil tests, plant available nutrients and soil supplying capacity

Arjan Reijneveld
Senior Product Manager Agriculture
Eurofins Agro

14:30 The added value of balanced fertilization with POLY4
- Update on Sirius Minerals Project in North Yorkshire
- Latest R&D developments from the global crop study programme

Timothy Lewis
Agronomy And Soil Science Analyst
Sirius Minerals

14:50 CONFERENCE SESSION SEVEN
The Latest Technology Developments Stimulating the Fertilizer Industry
- Analysing the existing sustainable solutions for greater efficiency and profitability and their results
- Proved innovations in plant health and their current and future role in a connected agricultural economy
- Techniques to integrate the big data in this industry - new smart & connected farms

15:50 CONFERENCE PRESENTATION
The Future Of Fertilizers In Europe
- Overview of key learnings from the conference with a focus on fertiliser trends, slow release fertilisers, fertilisers with added (micro)nutrients and their applications
- The addition of new nitrogen fertiliser (especially Urea) capacity in the USA, Africa and the Middle East: How will this impact the European (commodity) nitrogen fertiliser trade and market in the long term?
- Are we moving away from commodity fertilisers? And why?
- Open discussion

Ryan Monis
Senior Chemical Consultant
IHS Chemical

EXCELLENT. MANY VALUE INFORMATION. GOOD NETWORKING WITH IMPORTANT PEOPLE
Compo Hellas SA

DIVERSE IN TOPICS
Nutrient Management Institute NMI

GOOD MIXTURE OF DIFFERENT ASPECTS
Scientia Terrae Research Institute

VERY GOOD WITH SEVERAL TALKS OF CONSIDERABLE VALUE
University of Cambridge

For speaking opportunities please contact Miriam Roda
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Registration Is Simple

| Conference (Includes Documentation Packet) | £1,595.00 (ex. Vat) |
| Documentation Packet Only | £420.00 |

Please Note:
Members and customers of all supporting organizations are entitled to a discount off their conference package.

For more information please call +44 (0) 20 3141 0607

Documentation Packet Available

We are selling The European Mineral Fertilizer Summit papers at just £395 (+£25 P&P). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

About ACI

ACI, a UK owned company, has been running successful conferences in the USA since 1999. Headquartered in Chicago with offices all around the States, ACI opened its European head office at the end of 2005 and has expanded rapidly, launching a series of events in key industries including maritime, energy, oil & gas, cosmetics, chemicals & media.

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